

**KICK  
OFF**

**CLIP USACH:**  
Programa Desarrollo  
de Capacidades



VICERRECTORÍA DE  
INVESTIGACIÓN,  
INNOVACIÓN Y CREACIÓN



DIRECCIÓN DE  
INNOVACIÓN  
Y EMPRENDIMIENTO



DEPARTAMENTO DE  
INGENIERÍA INDUSTRIAL  
**LEIND**



# CLIP USACH

PROGRAMA DESARROLLO DE CAPACIDADES ESPACIOS DE  
INNOVACIÓN

NOVIEMBRE 2024

# ¿CLIP USACH?

Collaborative Innovation Lab Incubation  
Program



Identificar espacios de innovación dentro del campus USACH para el fortalecimiento de sus capacidades de gestión, financiamiento e impacto, con el propósito levantar una red que fortalezca la cultura de innovación dentro de la institución.

PROGRAMA PILOTO

NIVELES DE MADUREZ

INTERDISCIPLINA

COLABORACIÓN

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UNIVERSITÉ  
DE LORRAINE



# REQUISITOS

# 1

Equipos de innovación compuesto por un mínimo de 3 personas y máximo 5. Será **deseable** considerar 1) un perfil académico 2) un perfil profesional gestor de la I+i+e 3) un perfil estudiante pre o postgrado.

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# 2

Los equipos deberán disponer obligatoriamente de 7 horas mensuales para gestionar su participación en el programa. (Sprint, Mentorías, Trabajo Autónomo)

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# 3

Cada espacio interesado deberá contar con una carta de patrocinio/compromiso institucional emitida por la unidad mayor donde se encuentre inserta.



- Iniciativas de innovación previas o en curso
- Competencias, habilidades y focos temáticos existentes
- Experiencia y aspiraciones con impacto socio-económico

Proceso de Incubación  
CLIP



- Evolución de la estrategia de los espacios de innovación
- Diseño operacional del espacio de innovación
- Gobernanza y modelos integración a la Universidad

## Un proceso de co-construcción a partir de 4 temáticas principales

- **Gestión del Espacio de Innovación:**
  - Cómo definir la visión y el alcance del Espacio de Innovación?
  - Cómo gestionar los proyectos de innovación y evaluar sus resultados?
- **Operación en Modo Living Lab:**
  - Cómo poner en marcha y facilitar proyectos de innovación con múltiples partes interesadas?
  - Cómo desarrollar el pensamiento ecosistémico?
- **Gobernanza, Universidad, Industria y Sociedad:**
  - Cómo estructurar e integrar los espacios de innovación a la misión universitaria?
- **Labs Sostenibles:**
  - Cómo crear una cultura de innovación responsable en las universidades?
  - Cómo pasar de la sensibilización a la realización de prototipos y soluciones sostenibles y sustentables?

## Pilares del CLIP



**Propósito  
o y  
Valores**

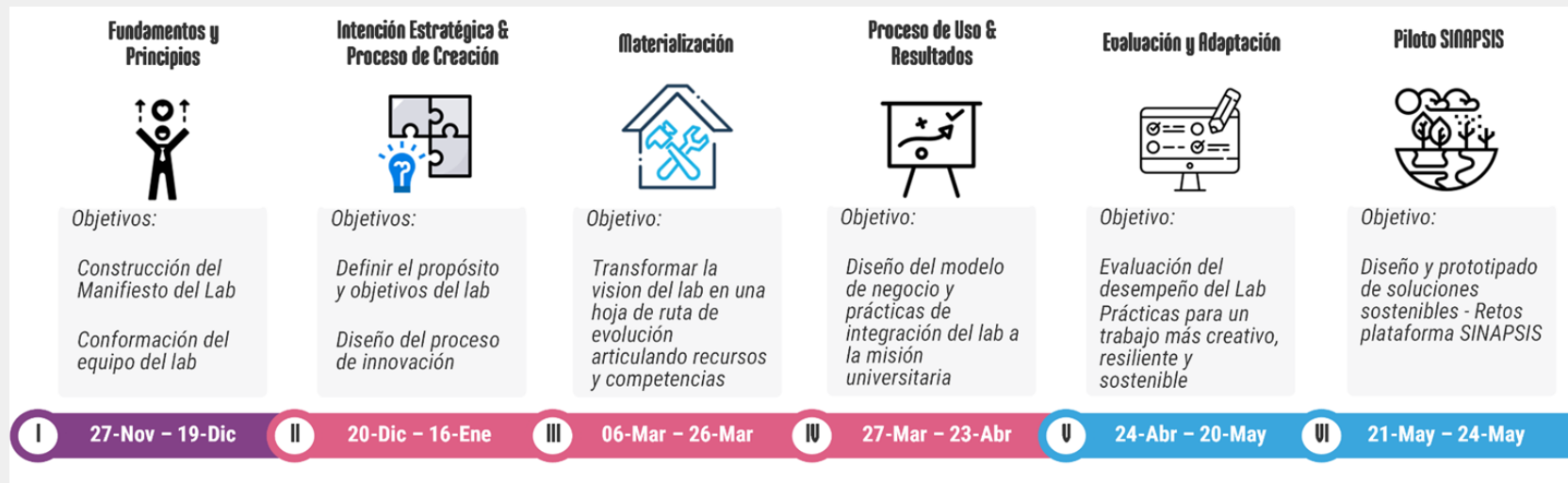


**Roles y  
Competencias  
del Equipo**



**Diseño  
Estratégico y  
Operacional**

# 6 SPRINTS





## MOMENTOS CLAVE EN CADA SPRINT



- **Inicio del sprint**
  - Presentación de los objetivos del sprint, actividades y workshops



- **Soporte en línea**
  - Videos conceptuales y literatura complementaria



- **Trabajo autónomo**
  - Revisar el contenido propuesto y realizar los talleres en equipo
  - Dedicación de al menos **2 horas por semana**



- **Mentorías**
  - Check-ins intermediarios con el panel de mentores dispuesto por la ENSGSI



- **Finalización del sprint**
  - Enviar y socializar los resultados



# MOMENTOS CLAVE EN CADA SPRINT

1

## Kick-off (Santiago)

Taller presencial en Santiago, facilitado por los mentores de la ENSGS. Presentación de objetivos e inmersión al programa de incubación.

2

## Acompañamiento en línea

Desarrollo de cada sprint con acompañamiento virtual soportado por un sitio web y herramientas colaborativas.

3

## Taller de clausura (Nancy)

Taller presencial en Nancy como inmersión en el diseño y prototipado de soluciones al reto seleccionado de la Plataforma SINAPSIS

4

## Síntesis y entrega de certificados

Trabajo de síntesis y presentación de propuestas de solución por parte de los labs y entrega de certificados

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DE LORRAINE



**Ensgsi**  
NANCY

LORRAINE  
**INP** Ensgsi  
NANCY

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# CLIP

**Collaborative Innovation lab Incubation Program**

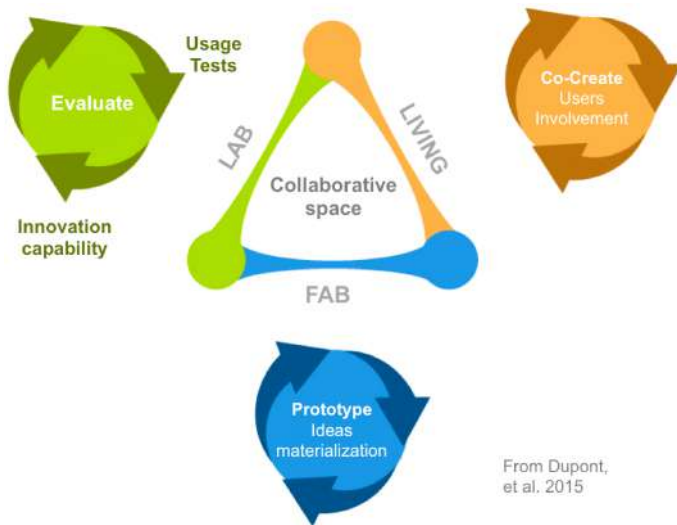


# Growing and Harvesting Innovation spaces

**Pr. Mauricio Camargo**  
ERPI- Université de Lorraine

A **Multidisciplinary** team in **Industrial Engineering** specialized in the study of **innovation processes**

**61 Members**  
**18 permanent researchers**  
**21 PhD students**



1 research platform (LF2L - <http://lf2l.fr>)



Chemical Eng.      Mechanical      Business      collaboration  
 Autoatics      Neuro Psychology



Creator of methods & tools supporting innovation process

Research domain: Front end of innovation



- Innovation capability**
- Product
  - Process
  - Business Model

*IIP- Potential innovation index*  
*IIE Export through innovation index*  
*TLB+ Sustainability Index*



- Technological Emergence/maturity**
- Product-Process
  - Industrial supply chain

*MRT – Resource Management Technological Roadmap*  
*Agile supply chain*



- Materialized**
- Creative Exploration
  - Feasibility Product-Process
  - Physic & digital (virtual) Prototyping

*Creativity / 2 days to generate ideas*  
*Need analysis / DESTINEED*



- Validation during the front end**
- Multi-actors Acceptability
  - User eXperience & test by use

*Living Lab approach*



# Innovation research : contribution to tackle the society current issues



## Smart Territories

- Healt
- Mobility
- Wellbeen



## Bioeconomy

- Biosourced products
- Bio fuels
- Biomass valorization



## Renewable Energies

- Hydrogen
- Energy efficiency
- Electromobility



## Industry 4.0

- Lean & Digital Transition
- 3D Printing
- Open Source technologies



## Circular Economy

- Recyclability
- Sustainable industries



REVES - Renaissance Ecologique des VILLES

Chaire: Renaissance Ecologique des Villes



SMARGRINET: H2020



Soutien territorial à la numérisation



INEDIT: H2020

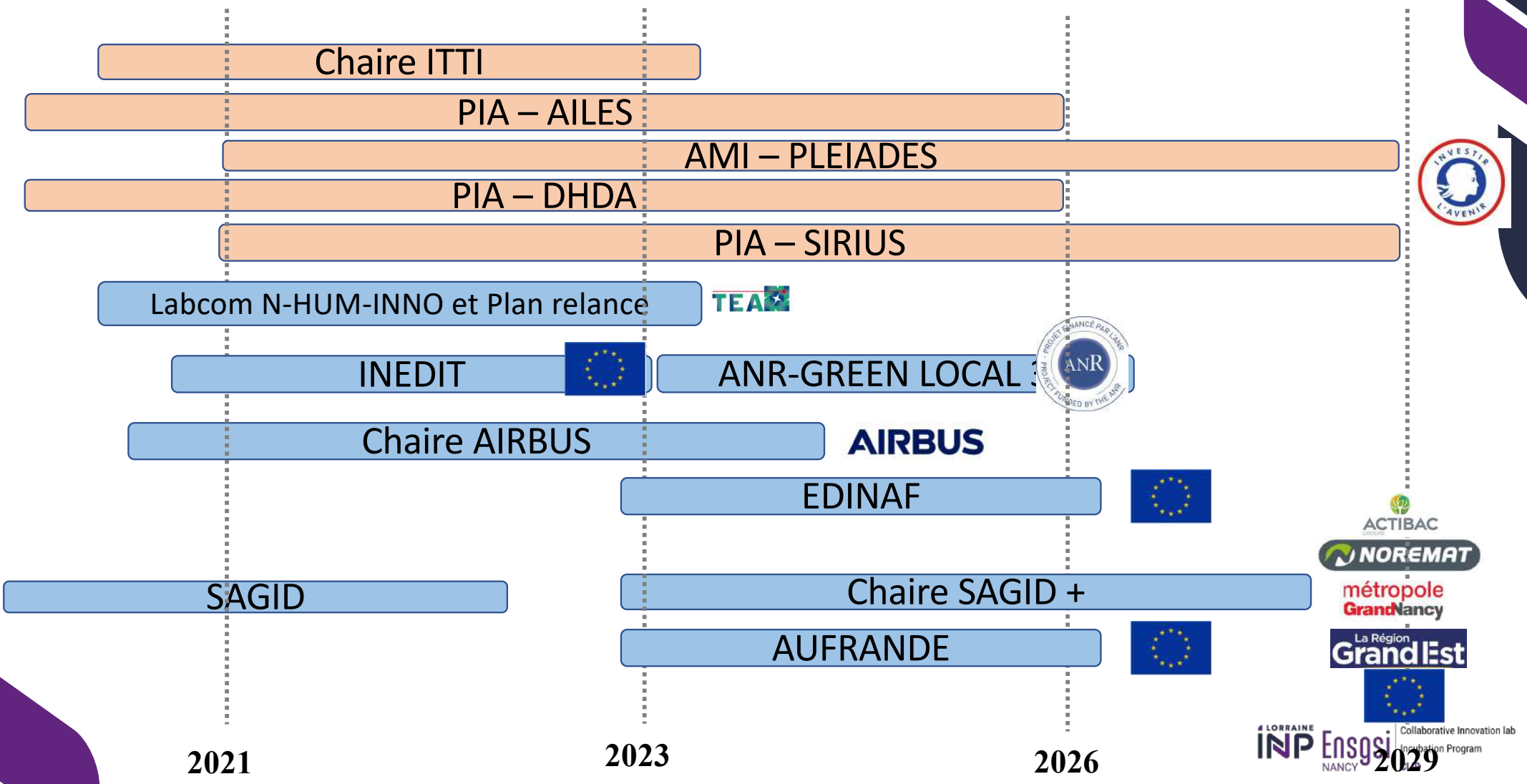


Everest-Bio

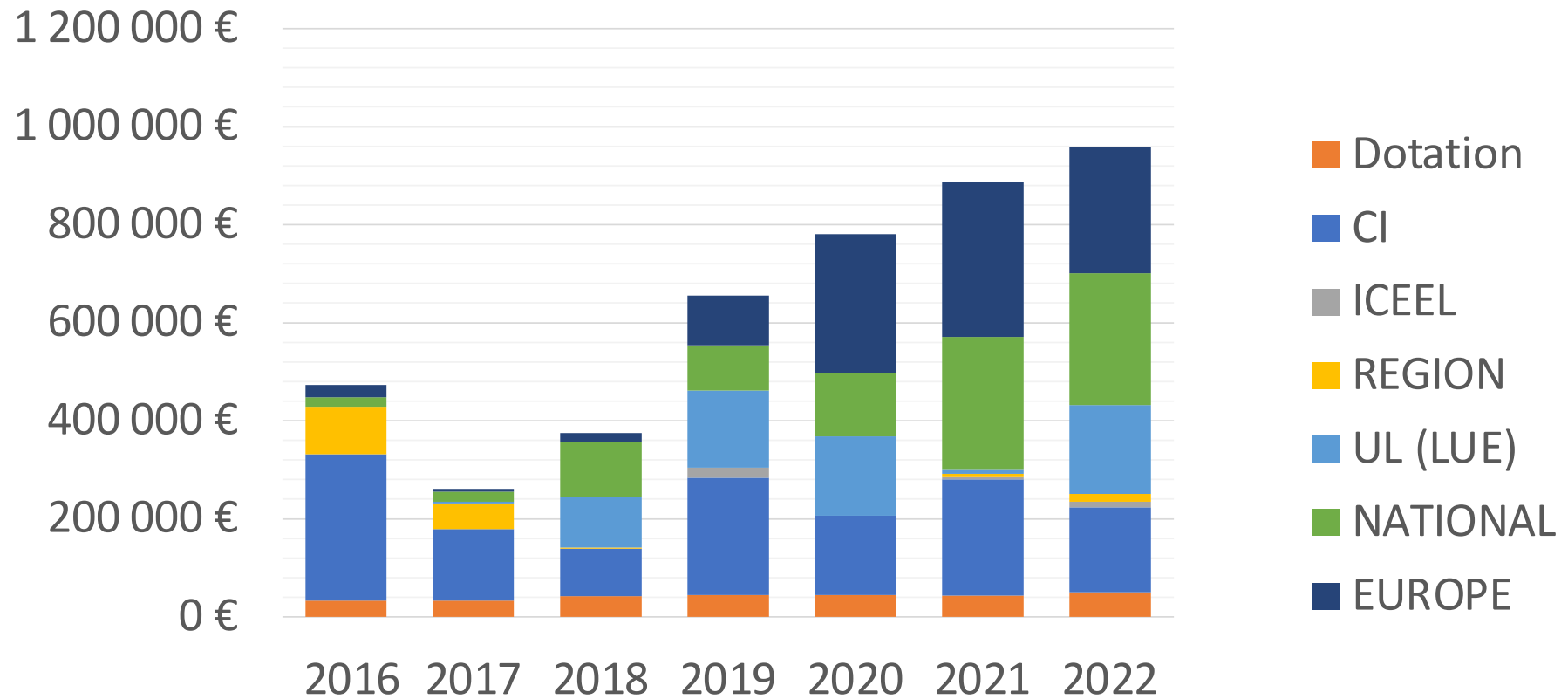




# Main Research and Innovation Projets

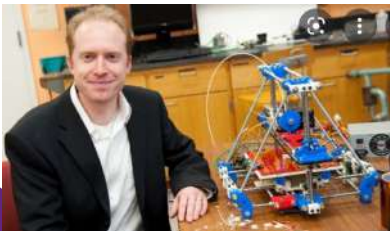
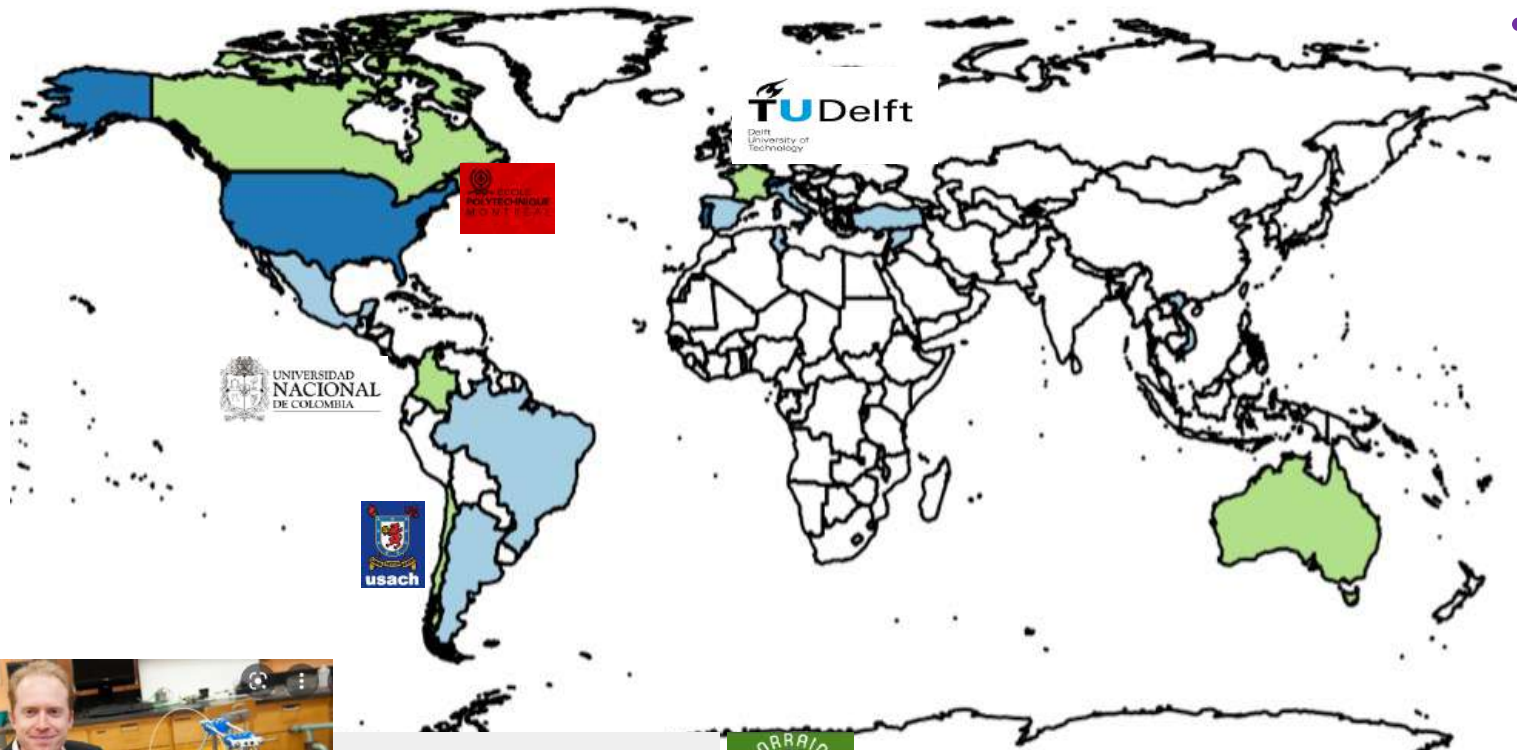


# Origin of grants 2016-2020



# Our experience on international cooperation

- Period 2016-2022
- 25 PhD / 8 Double degree – Codirected with international partners



Michigan Technological University



Prof@Lorraine  
Contrat Doctoral  
Dreams

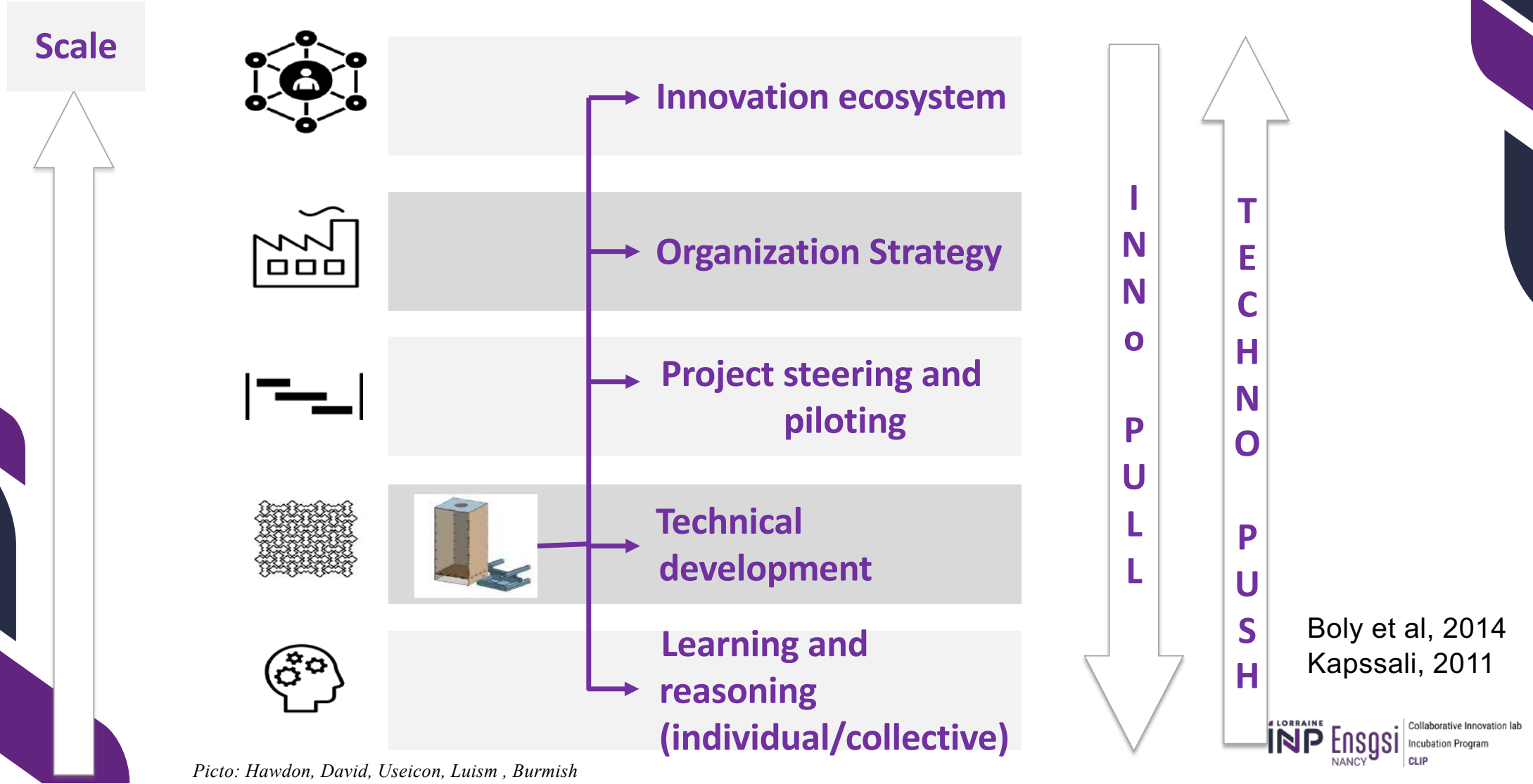


AUFRADE



ation lab

# Innovation as a system



Picto: Hawdon, David, Useicon, Luism , Bermish

# Current Research Challenges:

- How to deal simultaneously with the different scales?
  - Integrity
  - Coherence
- How to insure the interdisciplinarity (collective knowledge creation) between communities having different:
  - Points of views,
  - Concepts
  - research approaches (qualitative/ quantitative)

*While achieving the scientific community to recognize the value or interdisciplinary research?*

# The role of scientific demonstrators (Moultrie, 2015)

Artefacts that act as **mediators between actors** in a social system been described as « **boundary objects** » (Star, 1989)

Common to all of these social worlds is the notion that boundary objects **can assist in creating common knowledge** among individuals in dispersed design teams and across boundaries (Carlile 2002, 2004)

James Moultrie shown the use of this concept by the different communities:

- Organizational studies,
- Engineering
- Design and New product development
- Behavioral studies

## ADEME, 2022 about Territorial demonstrators

“They allow to:

- Create a new representation, and a shared vision for the territory
- Create the space for cooperation of the stakeholders to manage change in its complexity
- Acting in an integrated, systemic way, gradually widening the scope”



by



SIMPPÉ



EMPP  
Énergie Mécanique  
Procédés Produits



# FAB Living LAB

⚙️ Materialiser

↔️ Associer

🚀 Innover

## Plate-forme de codesign pour Manager l'innovation collaborative



[www.lf2l.fr](http://www.lf2l.fr)



Membre fondateur  
France Living Labs



Membre fondateur  
Francophonie Living Labs



LearningLab  
Network





# Lorraine Smart Cities Living Journey



And its platforms

**FAB Living LAB** & **Green FABLAB**



# Most popular third places



Are places enabling **users** to manipulate data and objects **easily** in order to design, manufacture, repair and test those objects **with simple and affordable equipment** (Gershenfeld 2006) (GSILab- 2009, MIT)



## LIVING LAB

Is a user-centred, **open-innovation ecosystem**, often operating in a territorial context (e.g. city, agglomeration, region), integrating concurrent research and innovation processes within a public-private-people partnership. The concept is based on **a systematic user co-creation** approach integrating research and innovation processes. (Pallot, 2009) (Lorraine Smart City Living Lab, 2010, ENoLL)



LORRAINE FAB  
LIVING LAB®

## Principle

Accelerate passage from idea or concept (2D)  
to their materialisation (3D virtual or  
prototyped)  
and evaluate by time and usage (4D –  
*scenarios of evolution*)

Based on a mix of technologies and  
governance modes from:

- Collaborative space
- Users involvement
- Ideas materialisation
- UX evaluation and acceptability

2014

LORRAINE FAB  
LIVING LAB®



LORRAINE FAB LIVING LAB®



# PPPP Collaborative Ecosystem overview



Academics Partners



International networks

Complementary crossed communities of practices

Citizens / Territories / Cities

Companies



# The 4<sup>th</sup> dimension of innovation



Dupont, et al. 2015





L'UNIVERSITE DE LORRAINE PRESENTE LE

# LORRAINE SMART CITIES LIVING LAB

INTELLIGENCES COLLECTIVES ET TERRITOIRES D'INNOVATION

## Science Participative et Citoyenne



LORRAINE FAB LIVING LAB®



métropole GrandNancy

### Foire Expo de Nancy

- 2017 (36 m2)
- 2018 (66 m2)
- 2019 (250 m2)
- 2020 & 2021 annulée
- 2022 (400 m2 ICE-IAMOT)

Open Citizen Lab pour tester vos idées, vos produits, vos projets



L. Dupont, UL – EPRI – LF2L, juin 2018



INRA NANCY CLIP

## Green FabLab as a multilevel demonstrator:

### Green Fablab

Circular economy and 3D printing: Towards a distributed recycling paradigm

Green FABLAB

*Our vision of Green Fablab (or Hackerspace, or Makerspace) is that in these geographically distributed spaces, they can be considered not only as a fabrication spaces, but also a recycling, remanufacturing and refurbishing places in order to contribute to a more circular economy.*



open INnovation Ecosystems for Do It Together process





# Green FabLab as a demonstrator: Plastic recycling through distributed closed loop circuits

- Small scale: 2 km radius (neighborhood scale)
- Low processing capacity,
- Technologies: cheap, easy to use
- Active role of users and local communities



<http://1f21.fr/projects/green-fablab/>

Santander, P., Cruz Sanchez, F. A., Boudaoud, H. et Camargo, M. (2020). Closed loop supply chain network for local and distributed plastic recycling for 3D printing : a MILP-based optimization approach. *Ressources, Conservation et Recyclage*, 154, 121602



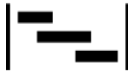
# Green FabLab as a System



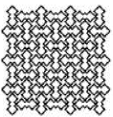
Innovation ecosystem



Organización Strategy



Project steering and piloting



Technical development



Learning and reasoning (individual/collective)

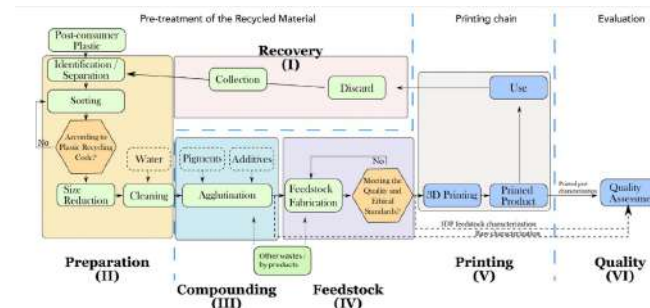
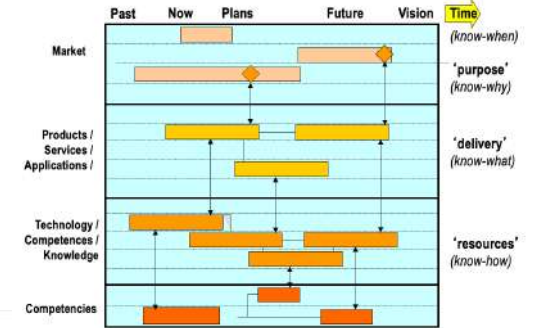


Fig. 4. Planned time evolution framework for distributed recycling via additive manufacturing (DRAM) process.



Layers connect:





# Multilevel perspective

## SAGID + Industrial Chair Advanced System to the Sustainable Management of roadside verges

2023-27

Brunelle MARCHE  
Mauricio CAMARGO  
Christophe BACHMANN



# Context

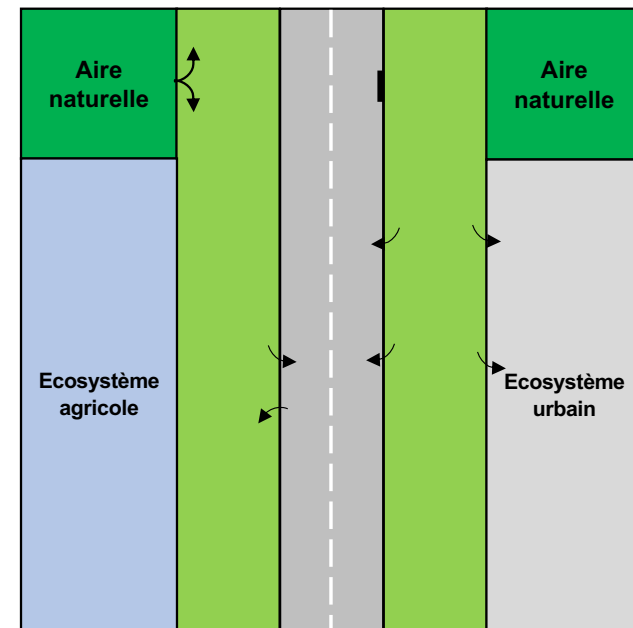
## Did you know?



- In France there is about 1,000,000 km of roads, i.e. 5,000 km<sup>2</sup> of green outbuildings, representing 5 M tonnes of recoverable grass
- On a global scale, they represent 270,000 km<sup>2</sup>, store 0.015Gt C/year and a 70% increase is expected by 2050

## At the interface of several ecosystems

- Natural (forests and national parks)
- Agricultural
- Urban



Phillips et al, 2020 - Journal of Applied Ecology

# Roadsides are sources of social and environmental benefits...

## Biodiversity

Corridor and habitats for many species  
Crop pollination, pest control

## Environmental regulation

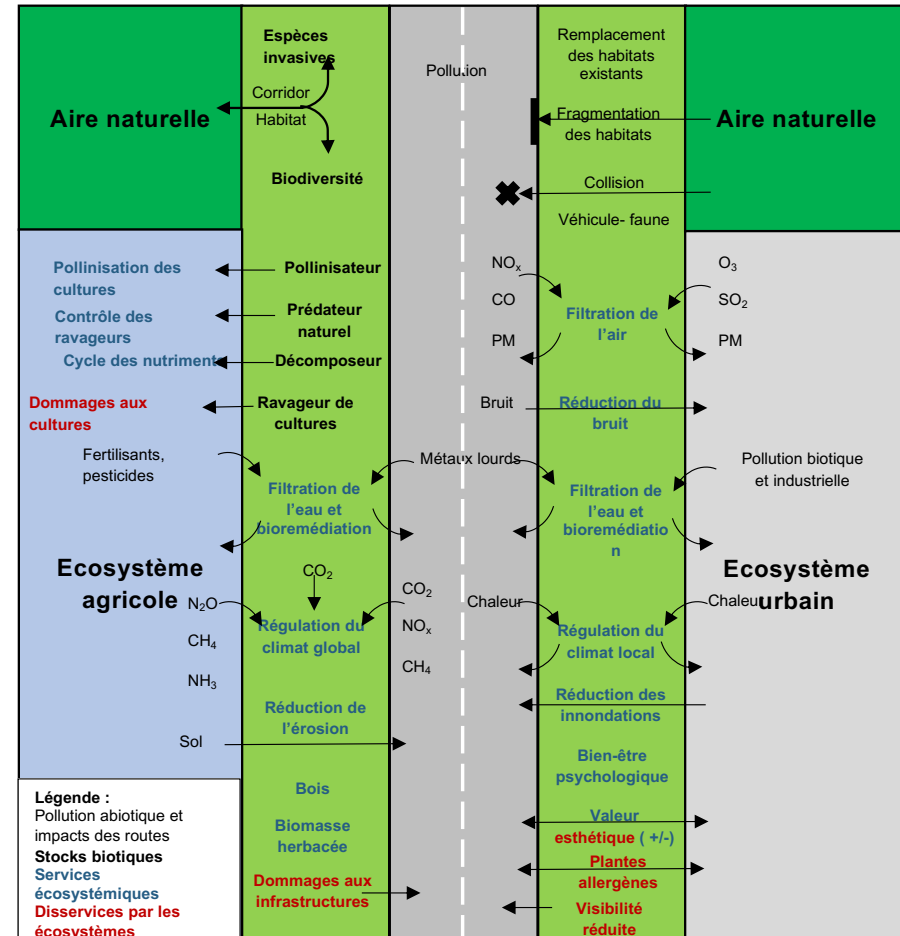
Air filtration  
Filtration and bioremediation of water  
noise reduction  
Flood and fire control  
Global and local climate regulation  
Reduced erosion

## Energy recovery

Wood and herbaceous biomass

## Social value

Road safety  
Psychological well-being  
Valuation of the territory  
Control of allergenic species



Phillips et al. 2020

... under the condition to be managed under a sustainable perspective!!

# SAGID as a System



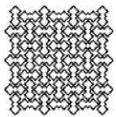
Innovation ecosystem



Organización Strategy



Project steering and piloting



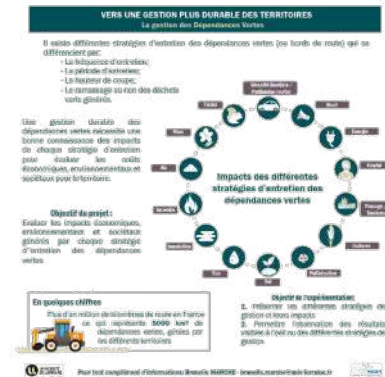
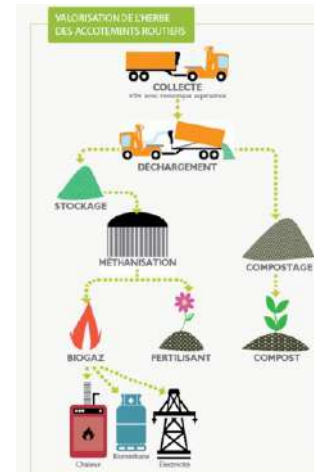
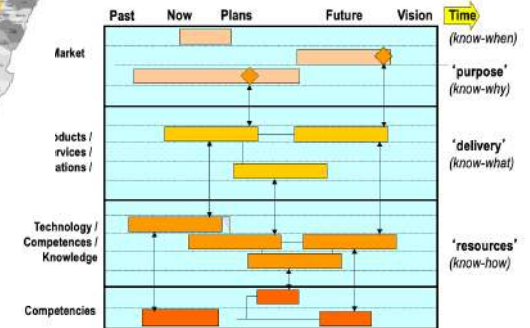
Technical development



Learning and reasoning (individual/collective)



Layers connect:



# Final Considerations

- Researcher involvement within the complex adaptative system
- Dealing Multi level perspective and orchestration of open Innovation ecosystems still a challenge for academics and practitioners
- Simultaneous Bottom-up/Top Down approaches are required.
- Technological platforms should be seen as a enabling means rather than goals



# CLIP

**Collaborative innovation Lab Incubation Program**



# Kick-off – Sprint 1

**Lorena Delgado, Mauricio Camargo, Ferney Osorio**  
Facilitadores



# Embarking on an adventure... with no compass



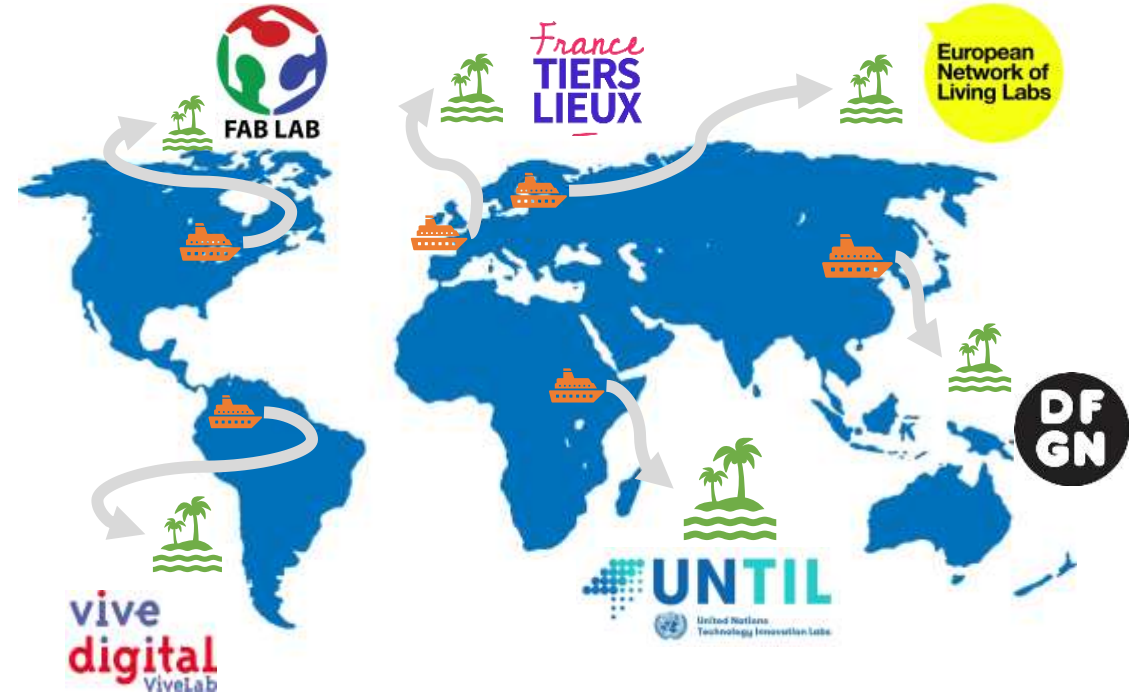
(Veeckman et al., 2013; Viki, 2018; Ahuja, 2019)



# A recurring adventure...

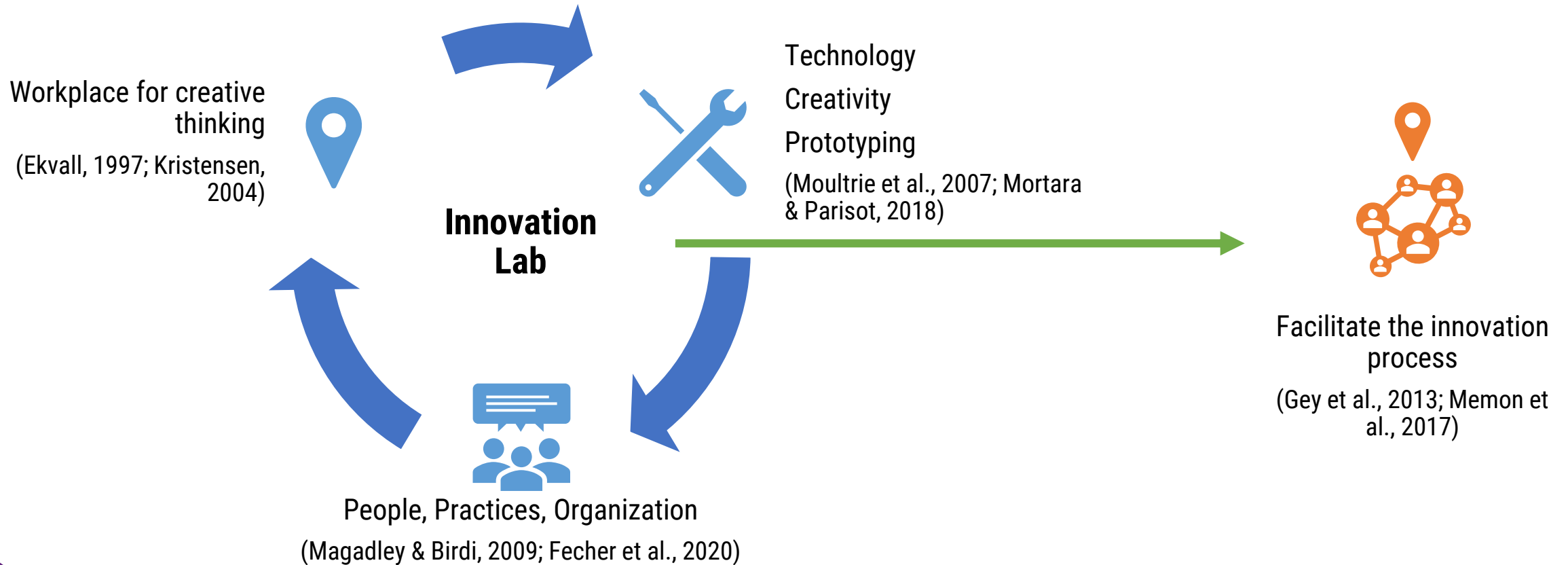
- Living Labs: +475
- FabLabs: +1750
- Design Factories: 29
- Tiers-Lieux: +3500

Sources: <https://fabfoundation.org/> - <https://enoll.org/> - <https://dfgn.org/> - <https://francetierslieux.fr/>





# What do they have in common?





# Beyond popularity and compelling stories

Innovation labs can be a beacon for hope...or a source of frustrations

See them as simple **“innovation gadgets”**

Isolated places to show **“cool stuff”**

And measure them from vanity metrics **“the innovation theater”**

(Ahuja, 2019; Apolitical, 2019; Blank, 2019; Wells, 2022)

It is not only about infrastructure, but also about **creating a community around the innovation lab!**

(Dupont, 2009; Veeckman et al., 2013; Bloom & Faulkner, 2016)



## Why Innovation Labs Fail, and How to Ensure Yours Doesn't

by Simone Bhan Ahuja

July 20, 2019

## Cases stopping operations

- MindLab 2002-2018 (Denmark)
- Lab for the City 2013-2018 (Mexico)
- FLELLAP 2010-2013 (Belgium)
- ViveLab Network 2012-2017 (Colombia)
- MediaLab Prado 2000- (Spain)

So today the journey begins...





# The Heroes

**The group going  
through the journey**





# The Abyss



The challenges ahead  
and fears



A person is sitting on a rocky mountain peak, holding a large, unfolded topographic map. The map is spread out on their lap and is being held by both hands. The background shows a vast, rugged mountain range under a cloudy sky. The foreground is a rocky, uneven surface. The person is wearing a blue long-sleeved shirt. The overall scene is one of a hiker or mountaineer consulting a map in a high-altitude environment.

**The Guide**

**The help and  
guidance needed**

A photograph of two hikers standing on a rocky mountain peak. The hiker on the right is wearing a red jacket and blue jeans, with a large black backpack, and has their right arm raised in a celebratory gesture. The hiker on the left is wearing a grey jacket and dark pants, also with a backpack, and has both arms raised. The background shows a vast landscape of snow-capped mountains under a blue sky with scattered white clouds. The image is framed by a purple border on the left and right sides.

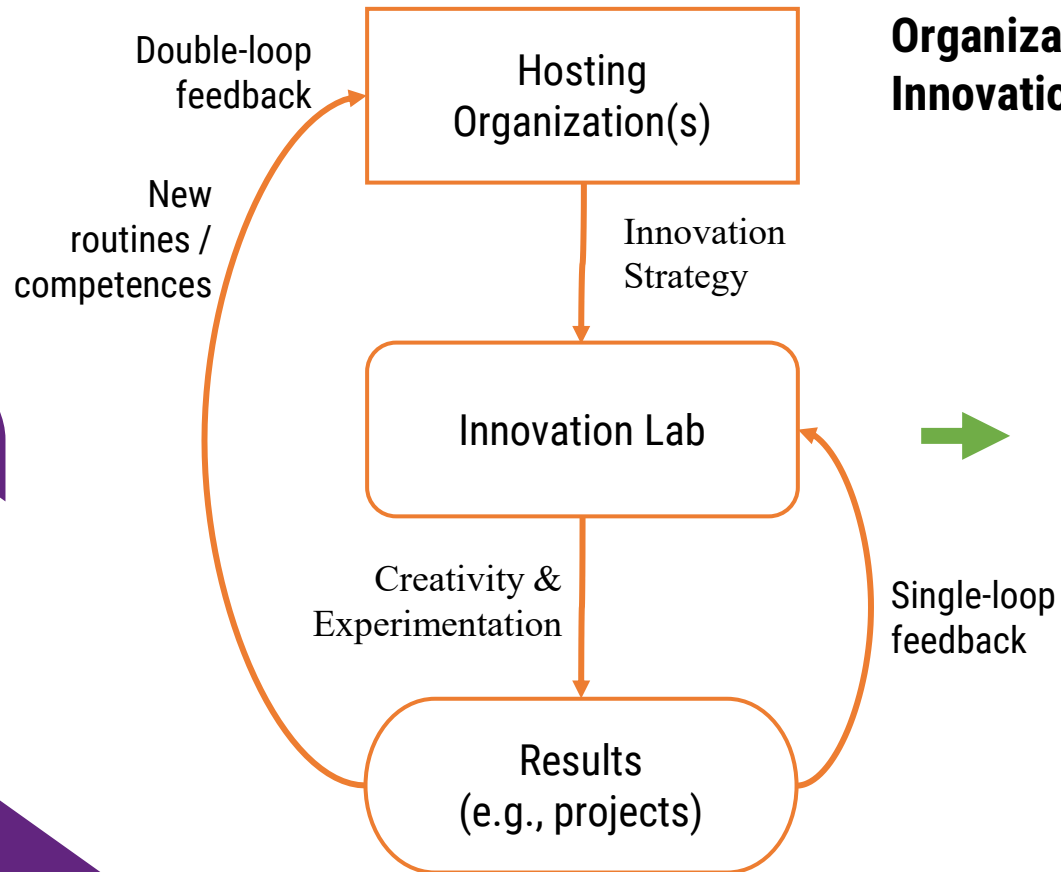
**The Treasure**

**The awards and  
achievements**

# Envisioning the innovation space of tomorrow



# Why innovation labs & spaces?



## Organizational nature of an Innovation Lab

(Lewis & Moultrie, 2005)

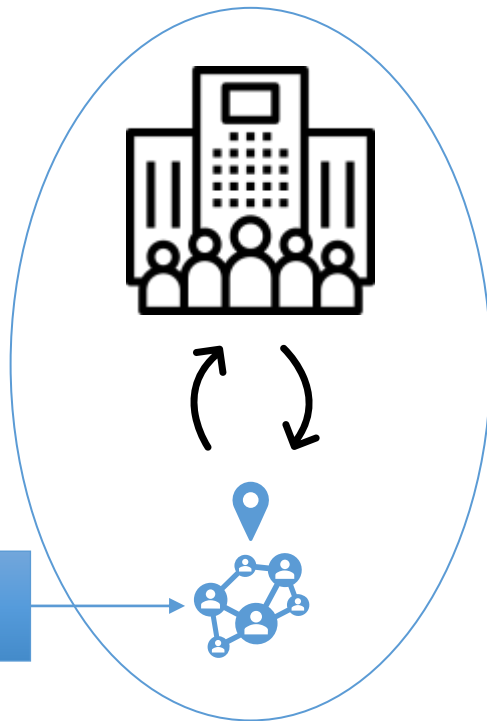
The embodiment of an organization's will to innovate





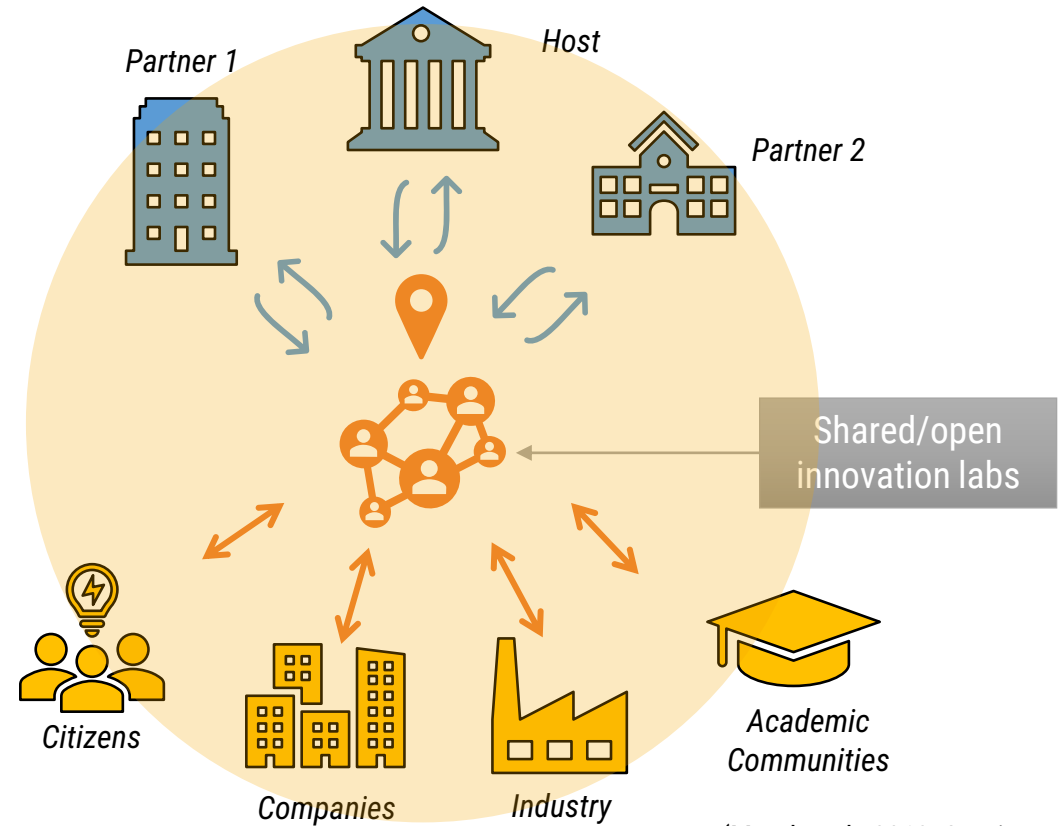
# What are the stakes in managing an innovation lab?

From embedded and closed contexts (2005)...



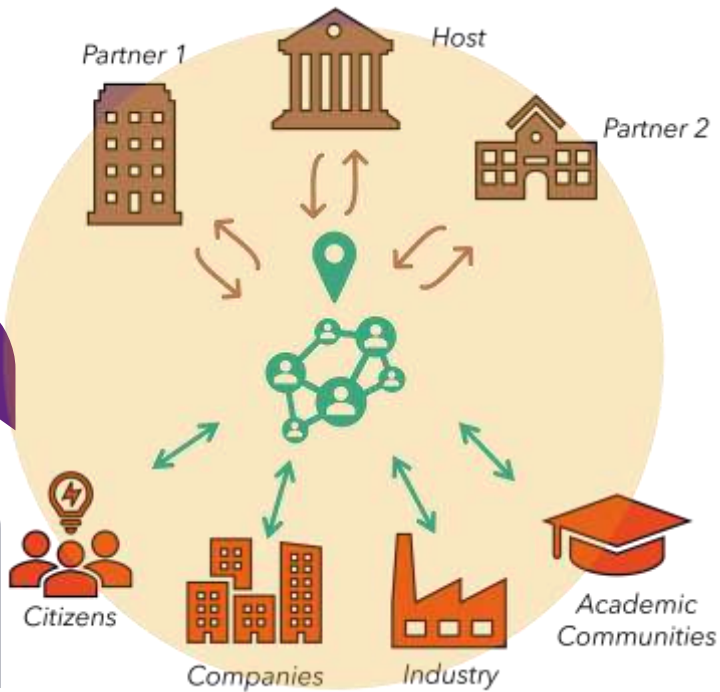
(Lewis & Moultrie, 2005; Moultrie et al., 2007)

...to open and multi-stakeholder contexts (today)



(Morel et al., 2018; Osorio et al., 2019)

# Innovation labs at the heart of a complex environment



(Morel et al., 2018; Osorio et al., 2019)



Conjunction of expertise, cultures, mindsets and interests that change with each project

(Rayna & Striukova, 2019)



Facilitating vs Controlling

(Peschl & Fundneider, 2014; Fecher et al., 2020)



Context-dependent. Diverse but seem to operate analogously

(Gryszkiewicz et al., 2016; Memon et al., 2018)



Innovation lab teams struggle to define and sustain a **shared strategic intent**

(Moultrie et al., 2007; Veeckman et al., 2013; Osorio et al., 2019)

How is the strategic intent of innovation labs built and shaped over time?

## Strategic Intent

- Proactive mode in strategy-making, a symbol of the **organization's will** about the future (Hamel & Prahalad, 2005)
- Creates a **creative tension** sparking competence development towards a desired performance (Hamel & Prahalad, 2005; Leonard-Barton, 1995, O'shannasy, 2016)
- A tool for creating **coherence among multiple intentions** (Gratton, 1994; Mantere & Sillence, 2005)



# Use of Strategic Intent

1. By making it understandable
2. By following its unfolding in time
3. Intent is carried by people not institutions

(Gratton, 1994; Mantere & Sillence, 2005; O'shannasy, 2016)

## **A – Australian Health Association:**

*“A conviction that patients remain at the centre of all we do and seeks to achieve a positive, meaningful and sustainable impact on the health and well-being of our community”*

## **B – South African Airline:**

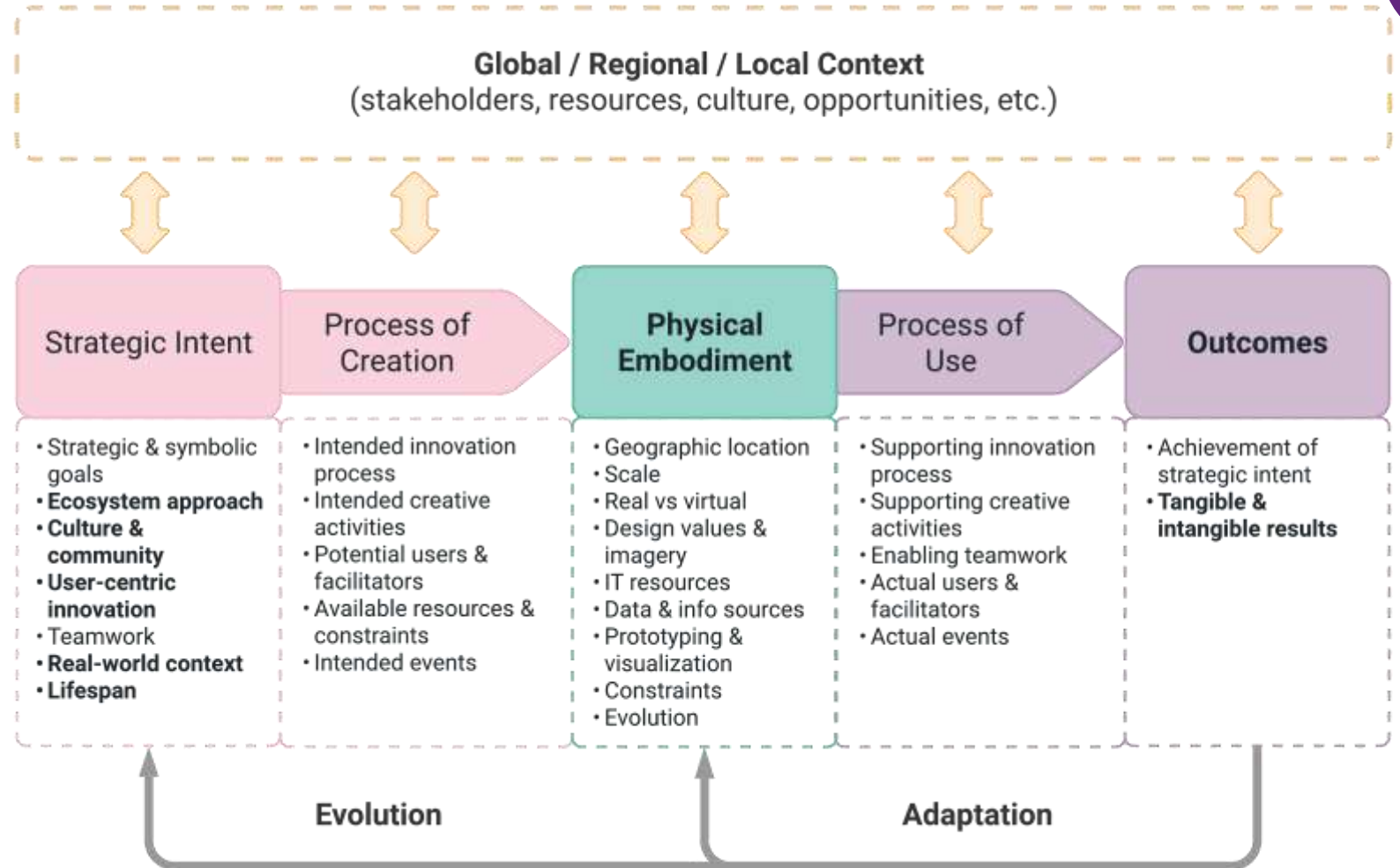
*“‘We Lift You Up’, drives as an aspiration to lift people up in an inspiring, empowering, passionate and innovative way, to render a positive impact in the world.”*

## **C – University in Singapore:**

*“Creating a brighter future for life in the tropics world-wide through graduates and discoveries that make a difference.”*

# A framework to depict the strategic intent of innovation labs

(Osorio et al., 2019)





**CHALLENGE!**

**Let's imagine the  
innovation space  
of tomorrow**








**Analysis of your  
own innovation  
space**





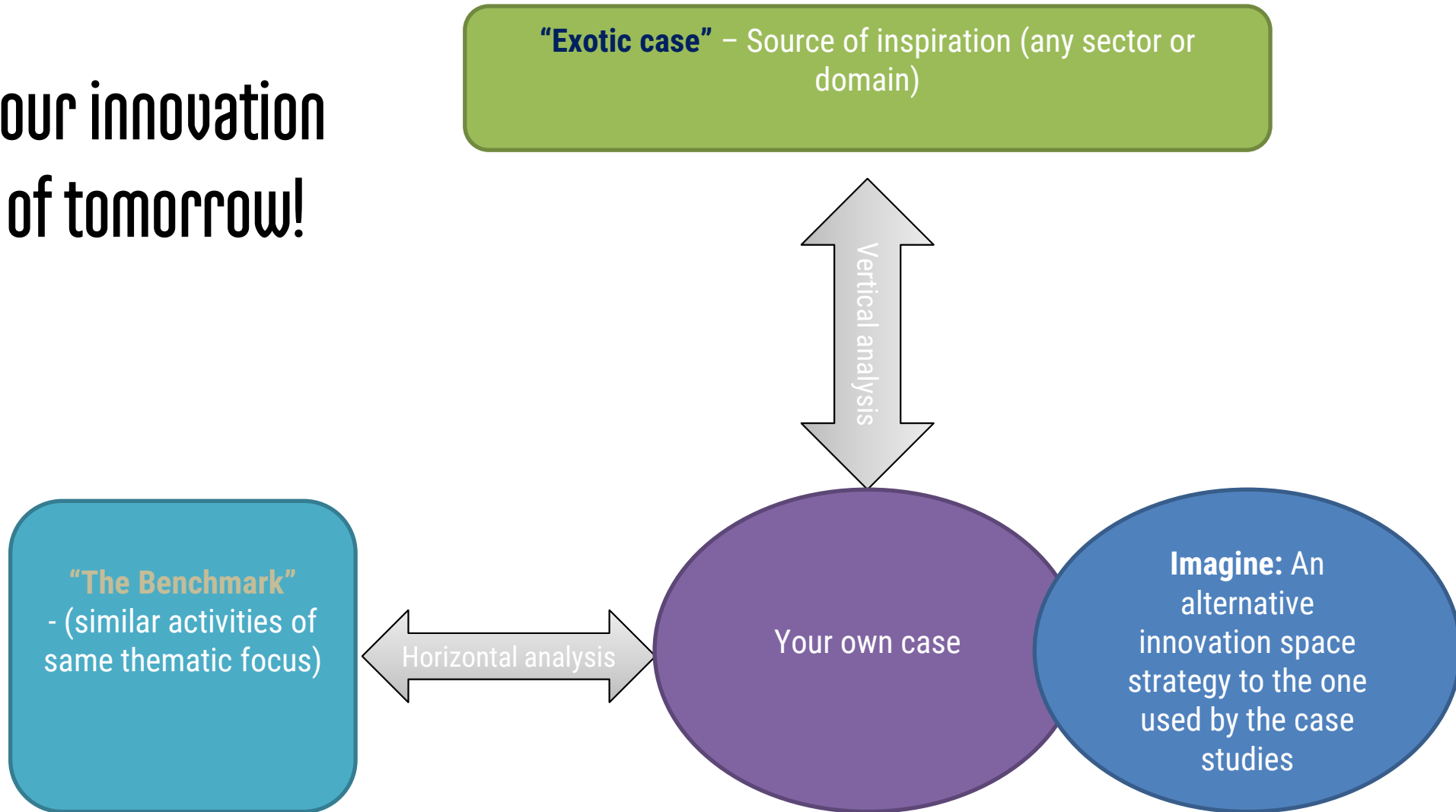
**Analysis of an innovation  
space that is a leading  
reference in your field**





**Analysis of an inspiring  
(even exotic) space**

# Draw your innovation space of tomorrow!



Be recursive and creative!

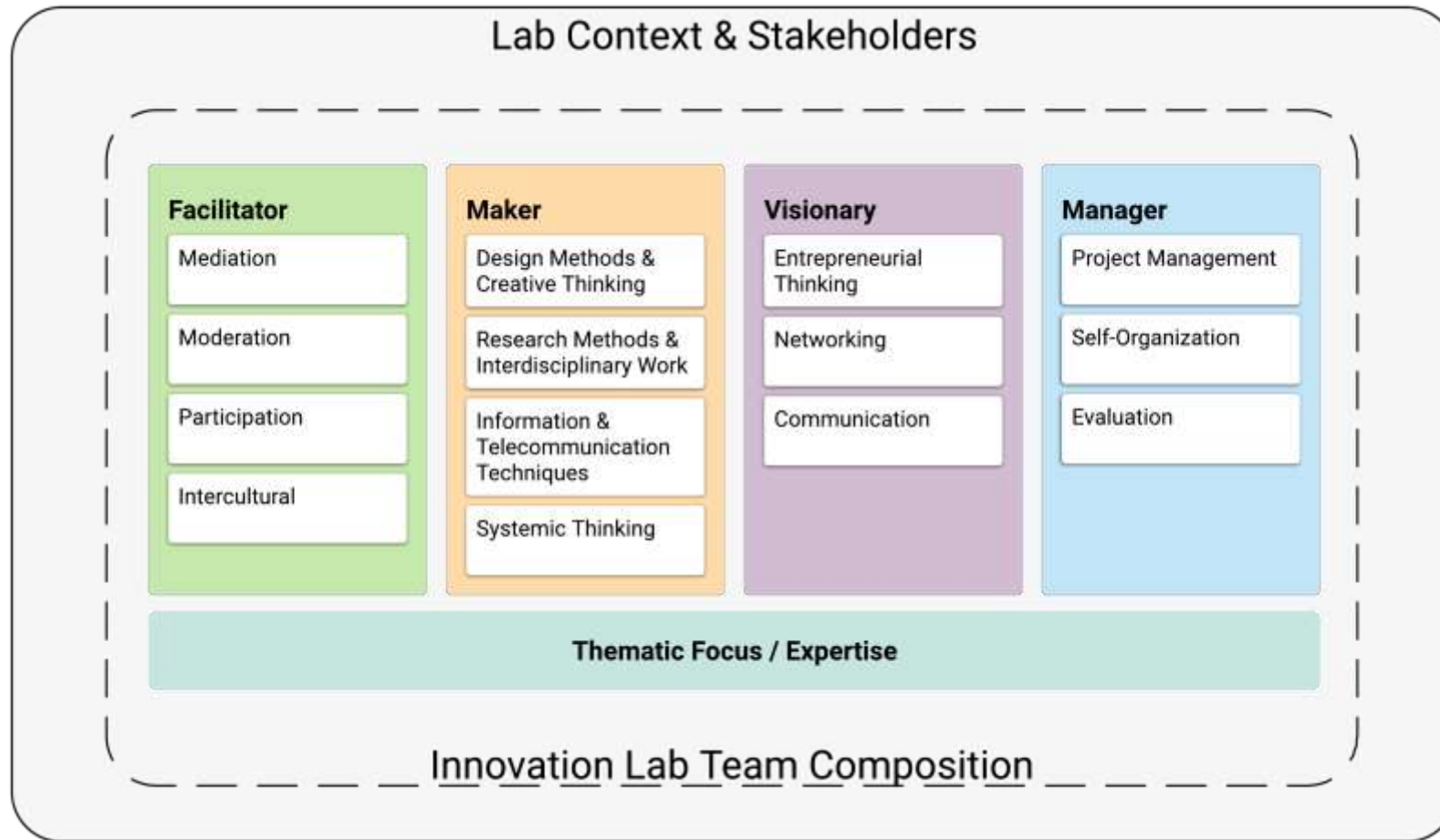




# Conformation of CLIP Teams



# Competence-based Role Model for Innovation Lab Teams



(Osorio Bustamante, 2021)

## Facilitator

What can you expect from facilitators in your team?



- Design strategies, methods, and tools for **orienting the innovation process** through each project
- Provide guidance and mentoring to **stimulate professional and personal development** of project teams and participants
- Get people involved and encourage collaboration in every lab activity
- Act as **peacekeepers** when conflict emerges, maintaining focus on project objectives and common goals
- Ensure **intercultural inclusiveness** in all the lab projects or activities

## Maker

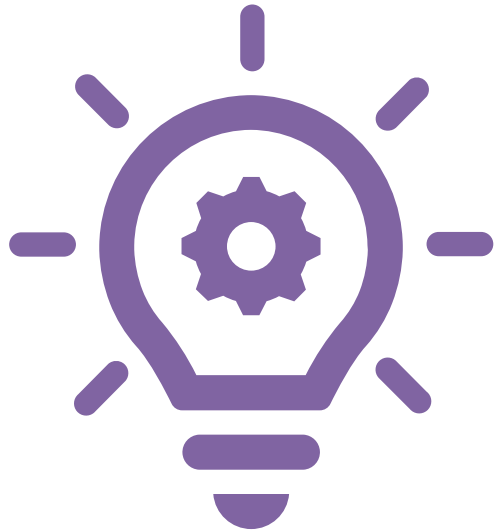
What can you expect from makers in your team?



- **Understand needs and problems** through the combination of multiple research methods and settings
- Capture ideas, data, and any form of knowledge, restructure them and **propose novel concept solutions**
- **Help you to build** physical (and digital) representations of solutions on an iterative basis
- Propose alternatives to **address the complexity** of every problem and the systemic impact of each solution

## Visionary

What can you expect from visionaries in your team?



- Provide a constant **flow of ideas** and project opportunities for your lab
- Build **connections** with communities and stakeholders for establishing strong links between your lab, the university, and the territory
- Create an emotional connection with the people around the lab by communicating **compelling stories** from each project, event, success, or failure
- Go out and **find the opportunities** for your lab whether they are new alliances, funding options or showcase scenarios



## Manager

What can you expect from managers in your team?



- Handle with **technical, financial, and legal issues** of the lab and its projects
- Contribute to project planning keeping the balance between visionary solutions and **achievable goals**
- Implement **monitoring and assessment** mechanisms to track the lab's evolution and communicate results
- Have a strong belief in themselves that helps them **make decisions** for the sustainability of the lab and its ecosystem

A photograph of a group of students sitting at long wooden desks in a lecture hall or classroom. They are looking towards the left side of the frame, presumably towards a lecturer. The lighting is dim, and the overall tone is dark blue. The text is overlaid on the image.

[ensgsi.univ-lorraine.fr](http://ensgsi.univ-lorraine.fr)

[ensgsi-contact@univ-lorraine.fr](mailto:ensgsi-contact@univ-lorraine.fr)